## Panel D REF2014 guidance on impact evidence

PANEL D Types of evidence (all areas)	
Quantitative indicators	Publication and sales figures both in the UK and overseas, audience or attendance figures (including demographic data where relevant), broadcasting data and other forms of media, download figures, or database and web-site hits over a sustained period.  Funding from public or other charitable bodies.
	Evidence of use of education materials arising from the research (where they extend significantly beyond the submitting HEI).  Tourism data, including audience figures and visitor numbers at
	exhibitions, events, performances.
	Growth of small businesses in the creative industries. Generation of new products. Sales figures and income generated. Employment data (for example, evidence of jobs created).
Critiques or citations in users' documents	Citations in reviews outside academic literature. Independent citations in the media, including in online documents. Reviews, blogs and postings. Programme, exhibition or catalogue notes. Prizes.  Translations. Recorded feedback.
	Inclusion in teaching materials or teaching bibliographies. Replication of work in structure of courses.
	Evidence of uptake of research in documents produced by public or commercial bodies; citations in policy documents and reviews, or other published reports on policy debates.
Public engagement	Information about the number and profile of people engaged and types of audience. Follow-up activities or media coverage. Evidence of sales, downloads of linked resources or access to web content.
	Descriptions of the social, cultural or other significance of the research insights with which the public have engaged. Evaluation data. User feedback or testimony. Critical external reviews of the engagement activity. Evidence of third party involvement, for example how collaborators have modified their practices, contributions (financial or in-kind) by third parties to enhance services or support for the public, or evidence of funds from third parties to enhance or extend the engagement activity. Evidence of sustainability, through, for example, a sustained or ongoing engagement with a group, a significant increase in participation in events or programmes, continuing sales, downloads, or use of resources.
Policy engagements	Evidence of influence on a debate in public policy and practice through membership of or distinctive contributions to expert panels and policy committees or advice to government (at local, national or international level).
	Formal partnership agreements or research collaboration with major institutions, NGOs and public bodies. Consultancies to public or other bodies that utilise research expertise.
	Evidence of engagement with campaign and pressure groups and other civil organisations (including membership and activities of those organisations and campaigns) as a result of research.  Changes to professional standards and behaviour.
Independent testimony	Acknowledgements in annual reports or other publications of NGOs, charities and other civil society organisations. Testimony of experts or users who can attest to the reach and/or significance of impact. Third-party evidence of changed policies, practices, processes, strategies.
Formal evaluations	Professional evaluations of exhibitions, performances or other outputs.  Formal peer reviews of funded impact-relevant research. Studies on the social return on investment.

http://www.ref.ac.uk/media/ref/content/pub/panelcriteriaandworkingmethods/01\_12.pdf